

Registration Certificate Course (Entry-Level Sales/Property Management)



QUALIFIED TRAINERS
EFFECTIVE STUDENT SUPPORT
LEADERSHIP AND MANAGEMENT
SMALL CLASS SIZE
COMPETITIVE FEES

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ENTRY REQUIREMENTS

- Students must be over 18 years of age before commencing studies. (It is a licensing requirement)
- Person must not have been convicted of a disqualifying offence in the last 10 years

COURSE DESCRIPTION

Unlock the gateway to a successful career in real estate with our comprehensive Real Estate Registration course. This essential program covers everything you need to know about the real estate industry, from effective property selling and marketing techniques to building strong relationships with landlords and buyers. You'll also gain a solid understanding of ethical practices and property legislation.

Our course is designed to equip you with the practical skills and industry knowledge required to thrive in the real estate sector. With hands-on learning experiences and expert guidance, you'll be well-prepared to confidently embark on your new career in real estate.

Our Real Estate Registration certificate offers you the opportunity to:

- **Earn a Real Estate Registration Statement of Attainment:** Graduate with credentials that set you apart in the real estate industry.
- **Explore Diverse Career Options:** Work as a Property Manager, Sales Associate, Commercial Agent, or Buyers Agent.
- **Flexible Learning:** Study at your own pace with up to six months to complete the course.
- **Comprehensive Curriculum:** Complete 12 units of competency as part of the CPP41419 Certificate IV in Real Estate Practice.
- **Personalized Support:** Benefit from FREE one-on-one student support sessions to help you succeed.

STUDY PATHWAY AND CAREER OPPORTUNITIES

Our Real Estate Registration course prepares you for a variety of roles in the real estate industry, including:

- **Property Manager**
- **Sales Associate**
- **Commercial Agent**
- **Office Administrator**
- **Buyer's Agent**

Upon completion, you'll be eligible to apply for a real estate certificate of registration through the Office of Fair Trading, opening up exciting career opportunities as a:

- **Real Estate Agent**
- **Buyer's Agent**
- **Property Manager**
- **Business Broker**
- **Office Administrator**

Embark on a fulfilling career path with our comprehensive Real Estate Registration course and gain the qualifications needed to excel in the dynamic world of real estate.

ADMISSION REQUIREMENTS

There are no prerequisites to enroll in our Real Estate Registration course. However, all VCI courses require basic Language, Literacy, and Numeracy (LLN) skills. This includes a working knowledge of the English language and an understanding of various mathematical calculations. To ensure your success in our courses, you will need to complete a short LLN quiz as part of the enrolment process.

What You Will Need:

- **Computer:** To access online learning materials and complete online assessments.
- **Internet Access:** For research, submitting assessments, and communicating with tutors.
- **Unique Student Identifier (USI):** Obtain your USI www.usi.gov.au. Prepare yourself for a successful learning experience with the right tools and support!

Code: 41532 CRICOS Code: 03502J

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COURSE DELIVERY OPTIONS

Choose your preferred learning style! Our Certificate IV in Real Estate Practice course is available in two formats:

Online Study: Flexibility to learn at your own pace from anywhere.

- **Cost: \$1,100 – 60% OFF* = \$440**

Face-to-Face: Engage deeply with coursework and network with other students and trainers in an interactive classroom environment.

- **Cost: \$2,250 – 60% OFF* = \$900**

Please note that in-class students will need to complete some assessments outside of designated class hours.

*Terms and Conditions Apply.

COURSE STRUCTURE/UNITS OF COMPETENCY

In order to gain the certificate, 12 units must be completed for this course

Upon successful completion of our Real Estate Registration course, you will receive a Statement of Attainment with the following competencies:

Code	Title	Core/Elective
CPPREP4001	Prepare for professional practice in real estate	Core
CPPREP4102	Market property	Core
CPPREP4004	Establish marketing and communication profiles in real estate	Core
CPPREP4103	Establish vendor relationships	Core
CPPREP4101	Appraise property for sale or lease	Core
CPPREP4121	Establish landlord relationships	Core
CPPREP4104	Establish buyer relationships	Core
CPPREP4105	Sell property	Core
CPPREP4002	Access and interpret ethical practice in real estate	Core
CPPREP4003	Access and interpret legislation in real estate	Core
CPPREP4005	Prepare to work with real estate trust accounts	Core
CPPREP4123	Manage tenancy	Core

These units are part of the CPP41419 – Certificate IV in Real Estate Practice, equipping you with the essential skills and knowledge for a successful career in real estate.

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PAYMENT OPTION

Payment Options

If you wish to accept the offer, you need to sign the Acceptance of Offer form together with the minimum payment of fees. You can use the following payment methods:

- Cash or EFTPOS in person at VCI's campus
- Credit Card (Visa or MasterCard) via PayPal on the student invoice

We accept credit card payments (Visa or MasterCard only) and a 2% surcharge will be added to the total amount. You can download our Credit Card Authorisation form [HERE](#)

Bank draft or money order payable to "Vocational Careers Institute" and send to VCI's campus (all bank drafts must be in \$AUD Australian dollars to an Australian bank)

Electronic Bank transfer (Telegraphic Transfer) from an overseas bank account

Bank Account Details:

Name of Bank:	Commonwealth Bank
BSB	064 000
Account	1452 5599
Swift Code	CTBAAU2S
Branch Address:	240 Queen Street Brisbane City 4000

More details are available in student handbook which can be downloaded from our website at vocareersinstitute.edu.au

Education *Redefined*

Vocational Careers Institute

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vocareersinstitute.edu.au

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